

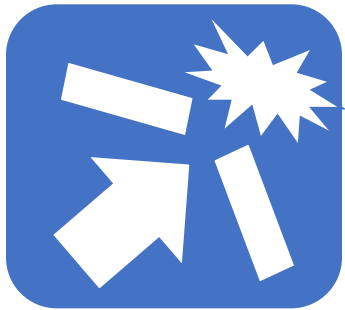


# SDOT Annual WMBE Update



# SDOT WMBE Program

**Promotes Inclusion:** Promotes women and minority owned businesses participation on department contracts and evaluates compliance.



## **Eliminates internal barriers through policy:**

Fosters internal support for the program through training and policies.



## **Shares resources and information with firms:**

Facilitates outreach within the community.

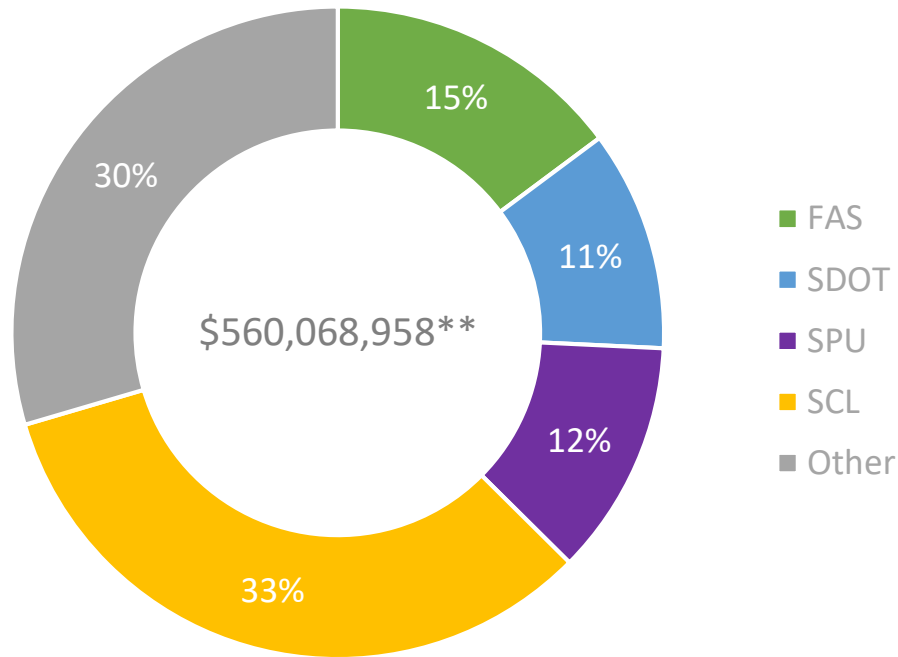
# SDOT 2018 Spend



# SDOT in Context

Overview: 2018

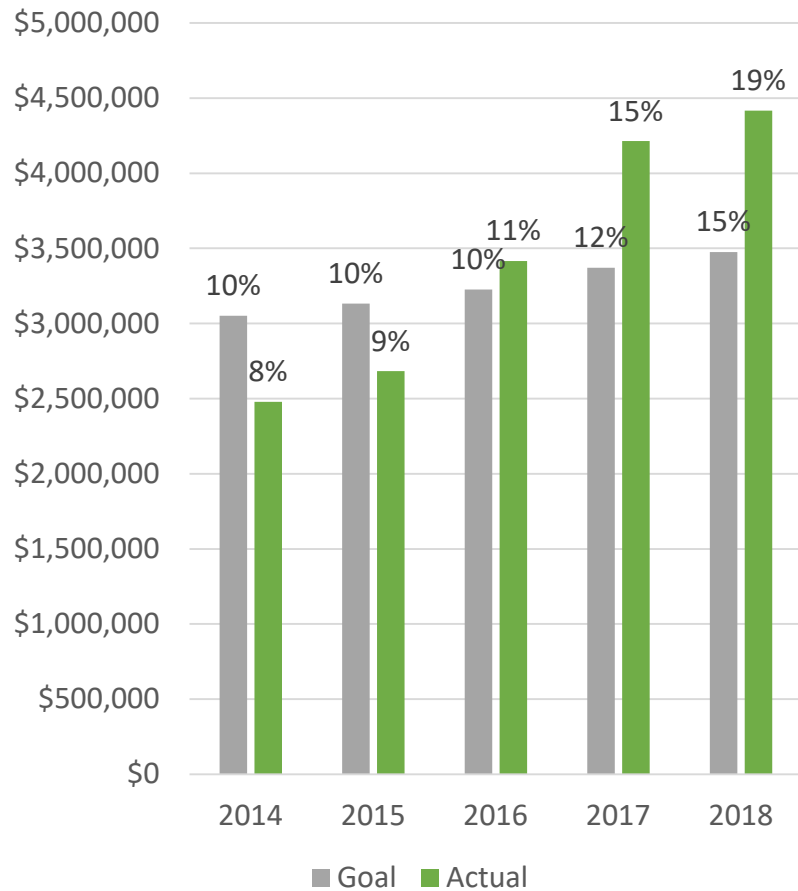
\*\*Does not include emergency and non-compliant spending



In 2018 SDOT accounted for **62M** in Consultant & Purchasing Spend out of the **579M** Consultant & Purchasing Total for City of Seattle

# SDOT WMBE Goals vs. Actuals

Purchasing



Consulting



# SDOT 2018 WMBE Outcomes

Consulting

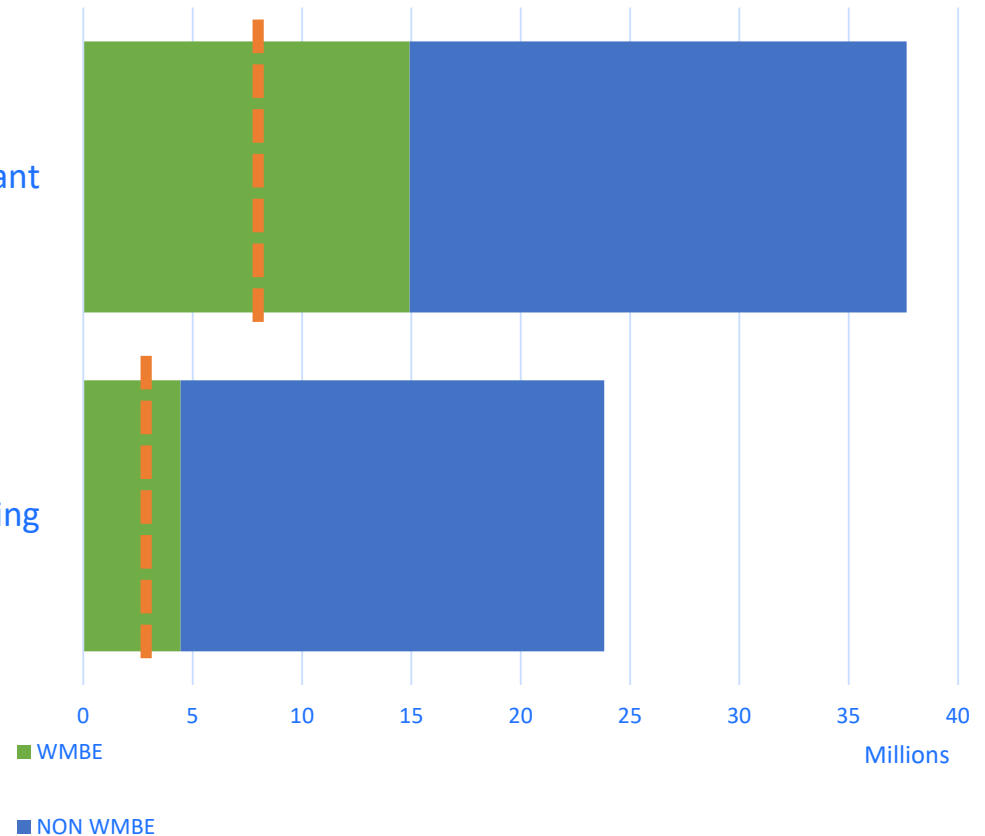
**14.9M** WMBE

Consultant

Purchasing

**4.4M** WMBE

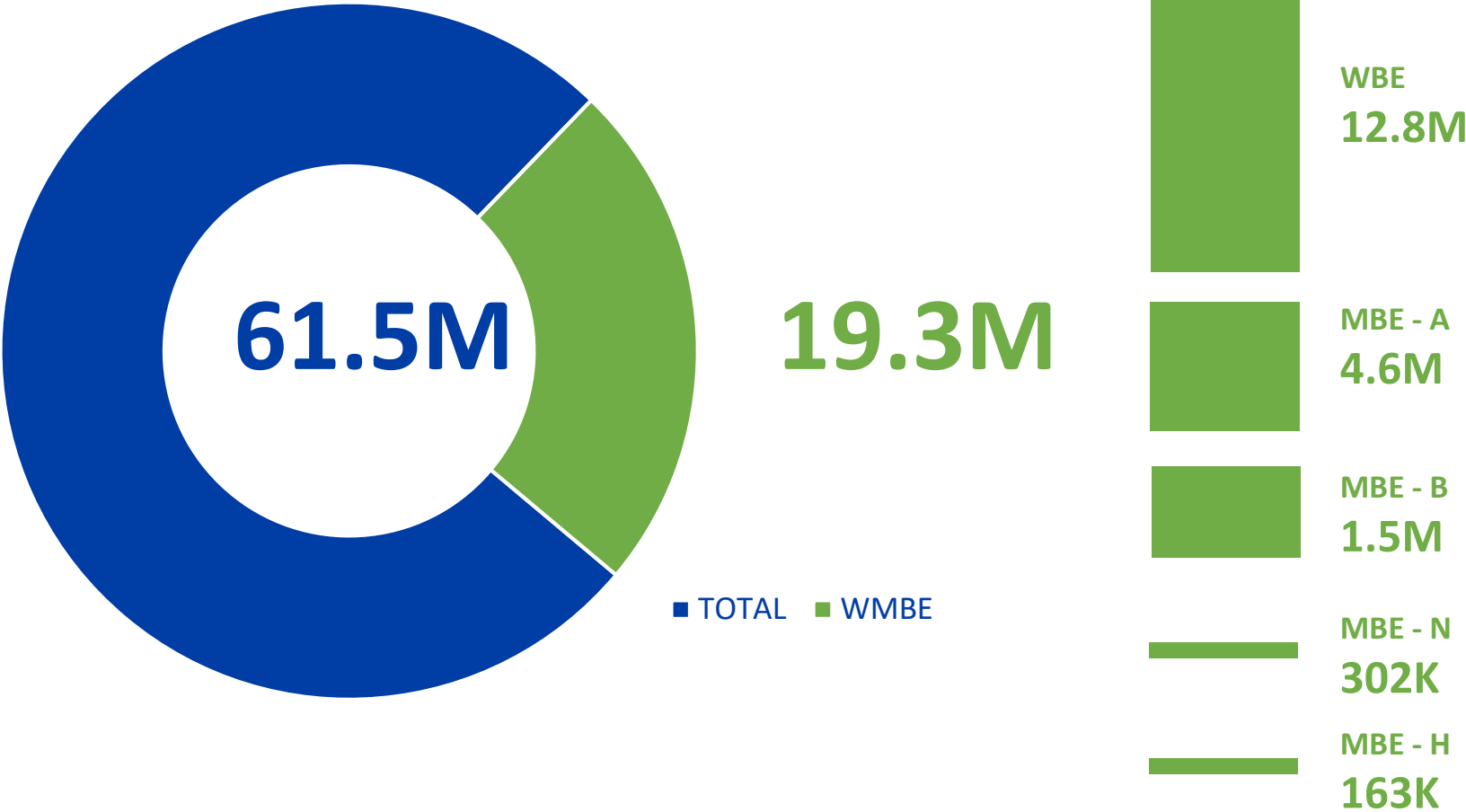
Purchasing



**19.3M**

**Paid to WMBE Firms in 2018**

# SDOT WMBE SPEND



# Monitoring Subconsultant Commitments

- Implemented On-Line Contract Compliance: B2Gnow
- Conduct Monthly Audits
  - Payment Amounts
  - Prompt Payment (90%)
- Approximately 50 active Monitored Contracts,
  - 6.2M in Subconsultant Payments



WBE  
**2.4M**



MBE  
**1.2M**

**3.6M Sub-Dollars**  
paid in 2018



# Move Seattle Levy WMBE Goal (2016-2018)

The Move Seattle Levy also features a **23% WMBE Goal** for all purchasing, prime consultant and Public Works **contract dollars** associated with the Levy.

From 2016-2018, the Move Seattle Levy has a **23.3% WMBE utilization**, or approximately **\$48M** to Women- and Minority-Owned Businesses.



\*Dollars include purchasing, prime consultant and prime and subcontractor public works dollars and leveraged funds. This does not include subconsultant dollars, labor costs, or work that is identified as a Direct Exception (DX) per City

# Overview Prompt Payment

- City of Seattle Prompt Payment Policy

- Department Goals

- **100%** SDOT Prompt Payment Goal in 2018

- **90%** SDOT Invoices paid within 30 days

## Prompt Payment at a Glance

- **208** Roster Invoices Processes
- **1523** Consultant Contract Invoices Processed
- **1731** Total Invoices Processed



# Overview

## 2018 SDOT-Hosted Outreach

- Working With SDOT: **Move Seattle 6/14**
  - 110 Attendees
- Working With SDOT: **Ready to Prime 10/18**
  - 101 Attendees



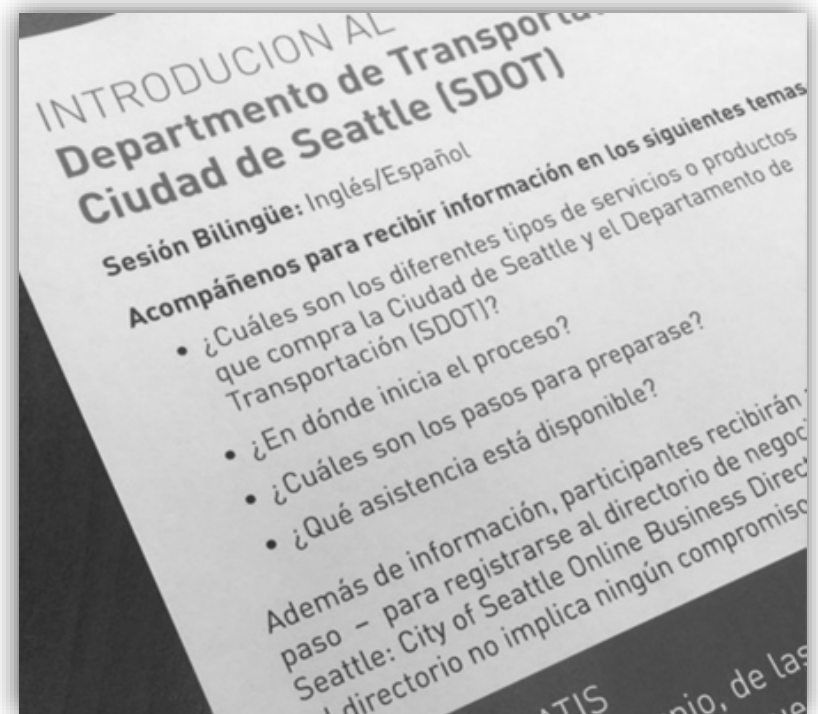
# Overview 2018 Immigrant, Refugee & Micro, Emerging Business Outreach

## 2018 Intro to SDOT Workshops

- **December 11, 2018**  
(Spanish)
- **December 12, 2018**  
(English/Spanish)

## Sharing Information on Working with SDOT & Hands-on Workshops

- Understanding contracting with the City
- How to prepare; step-by-step OBD Registration
- Who can help



# Overview Internal Outreach WMBE Advocate Series (Spring & Fall)

Renewals: 24/69



24

New WMBE Advocates: 11



10

**80** Total SDOT WMBE Advocates

# SDOT 2019 Plan at a Glance



# SDOT WMBE Initiatives 2019

## Metrics, Data

Increase Consultant  
Goal to 30%

Increase Purchasing  
Goal to 19%

Move Seattle  
WMBE Goal 23%

Annual Report

Subconsultant  
Tracking

Prompt Payment  
100% Goal

## Outreach

Advance Notice of  
Contracts

Working With SDOT  
Spring, Fall

Workshops: Immigrant,  
Refugee, Emerging,  
Small Business

## Trainings

WMBE Advocate

WMBE Advocate,  
Primes Pilot





# SDOT WMBE Outreach Plan

- Consulting Goal
- Purchasing Goal
- Inclusion Strategies

**Department Representative for 2019:**

**Viviana Yolanda Garza**

**2019 Voluntary Target for Seattle Department of Transportation:**

For 2019, Seattle Department of Transportation (SDOT) has established a voluntary Woman and/or Minority Business Enterprises (WMBE) utilization goal of thirty percent (30%) for Consulting and nineteen percent (19%) for Purchasing.

The Office of the Waterfront (OWF), previously embedded within SDOT performance data, will directly submit an independent WMBE Outreach plan to the Mayor’s Office to outline inclusion efforts and strategies for dollars associated with the Office of the Waterfront. OWF data will be segmented and separately analyzed.

Voluntary 2019 WMBE Targets	
Consulting	30%
Purchasing	19%





# Questions?

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[www.seattle.gov/transportation/oeei-wmbe](http://www.seattle.gov/transportation/oeei-wmbe)

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