

Tabor 100 Newsletter



January 2012

www.tabor100.org

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A MESSAGE FROM THE PRESIDENT

Dear Tabor Neighbors,

I was greatly touched by this and wanted to share it with you:

Welcome to Flight # 2012.

We are prepared to take off into the New Year. Please make sure your Attitude and Blessings are secured and locked in an upright position. All self destructive devices should be turned off at this time. All negativity, hurt and discouragement should be put away. Should we lose altitude under pressure, during the flight, reach up and pull down a Prayer.

Prayers will automatically be activated by Faith. Once your Faith is activated, you can assist other passengers. There will be NO BAGGAGE allowed on this flight. The Captain (God) has cleared us for takeoff. Destination GREATNESS!

Here is to a wonderful 2012!



Ollie Garrett
President Tabor 100

WHO WILL BE AT THE JANUARY MEETING?

Tabor is kicking off 2012 strong with an amazing meeting planned. Just to remind you, the meeting is **January 28 from 10 am–12 pm at Central Area Senior Center, 500 30th Ave S Seattle, WA 98144**. We hope to see you there! Here is our lineup for the meeting:

- Ken Guy, Finance Director will be updating us on The Small Business Accelerator Program,
- Congressman Adam Smith, the incumbent 9th District will be speaking on getting to know his district better, and
- Brenda Nambi and Dr. Sameer Bawa will be presenting on WSDOT Disparity Study.

Tabor Members Meet with Jay Inslee

This campaign for governorship is very hard to distinguish between true dedication and commitment verses empty promises just to get elected. Jay Inslee's interest in providing service and support to minority businesses appears sincere.

Tabor members met with Rob McKenna late last fall and wanted an opportunity to meet with Jay Inslee as well. This meeting was held at a Tabor member's office, Ray Bradley of We Do It Technology Solutions.

Inslee is building his campaign around the concept of "Building a Working Washington" to establish economic development. In our meeting, Inslee shared some of his goals that directly affect minority businesses:

- He plans to have regular minority business-owner meetings with the Governor to create a committed relationship

- He plans to create a procurement for small businesses to do business with the state
- He feels that innovation and the high-tech industries are Washington's strength, so he plans to leverage them to create jobs
- He agreed to establish a yearly minority-focused Governor's Conference
- He plans to encourage different learning environments for students, creating more jobs and better education for the next generation's workforce
- He plans to create consistent public accountability for teachers, preventing the ones who are not performing from remaining in the classroom

"With a 27% minority population, legislation cannot ignore the elephant-in-the-room syndrome. We

are here. Hear our frustration. Some of the frustrations mentioned focused on a subset of that 27% population that faces hunger, homelessness, children with one parent who may be unemployed. How does that relate to our AA businesses? . . . Another point Inslee mentions and supports the idea of having a Governor's Conference of minority businesses. If AA businesses can attain a relationship with the governor's office and understand the direct connection between legislation and their businesses, then good or better business decisions can be made. Also having that relationship validates and emphasizes where AA businesses "fit" into the marketplace, competitiveness, and helps them understand how it is addressed with government is a barometer for survival." Tanya Jimale, JTS Manage Services



Cal Shirley Speaks: Vote For Energy in 2012



Cal Shirley, VP Puget Sound, Energy

Although energy issues are not yet dominating the political debates and discussions of the Republican Presidential primary races, they will become more important during 2012 for all presidential candidates and many others running for office in this country.

Why are energy issues going to be important? The relationship between energy and economic recovery is undeniable. It is how energy policy may stimulate job creation and economic vitality that will come under heated debate.

The American Petroleum Institute (API) has launched "Vote for Energy," calling it a "conversation with the American people." Associated with no political party and endorsing no candidates, the campaign, Vote4Energy.org, asserts that opening government lands to private energy producers could create over a million jobs, send billions in revenue to the United States Treasury, and make the nation energy independent.

According to the API, those who oppose its positions are disconnected from current economic and energy reality.

Greenpeace has already spoofed this campaign with its own site, Vote-4-Energy.org, with a video portraying oil company executives making ridiculous statements like "When was the last time someone got hired to clean up a solar spill?" and "I believe in oil because it is real, not like wind."

How can you get past the rhetoric to see how the candidates' positions on energy will affect your business? What should voters and business leaders look for with regard to the energy positions taken by candidates?

Check the party platforms for both Republicans and Democrats to see what their position is on energy and environmental issues. Check the individual candidates' platforms to see what their positions are on specific issues that are important to your business.

Visit ontheissues.org to see how your positions on energy match up to those of the candidates.

Were you planning to make major equipment purchases or energy-efficiency improvements to your business in the next few years? If so, you might want to know where the candidates stand on tax deductions and/or credits for these projects. If incumbents say they support a particular position on energy that you believe is important for economic development, you can check GovTrack.us for their voting record.

Most political experts will tell us that voting decisions are often made on superficial impressions and on personalities. When it comes to energy issues, you can make your voting decisions on the records and the positions of the candidates. The information is easily available for business people who truly want to vote for energy in 2012.



PUGET SOUND ENERGY

The Energy To Do Great Things



SCS

EXPAND YOUR OPPORTUNITIES.

In the first quarter of 2011, the Port of Seattle will implement its new Small Contractor and Supplier Program (SCS). The intent of the program is to expand business relationships with small businesses, including firms owned and operated by women and minorities, and to use them as prime contractors, subcontractors, consultants, and suppliers.

The program seeks to encourage competition within the supply chain and to increase the pool of SCS firms available for Port procurements by expanding outreach efforts and supporting initiatives and programs that enhance the growth and strengthen the capacity of SCS firms.

What does it mean for you?

SCS PROGRAM BENEFITS INCLUDE:

- Goods and Services: 5% Bid Incentive for ranking SCS firms
- Consulting: Evaluation points for the use of SCS firms
- Construction: Requirements for SCS participation



Office of Social Responsibility

Port 
of Seattle

Learn much more about how the SCS program can benefit your business at
www.portseattle.org/business/smallbusiness.

WALMART: MORE JOBS, AFFORDABLE PRICES COMING TO BELLEVUE

Walmart signed a second lease on another dormant retail space in Bellevue – the former Mervyn’s at Factoria Mall, which had been vacant for five years. Last week the retailer announced that it leased space in the Kelsey Creek shopping center. The two new stores will create approximately 220 jobs.

“We think our stores can be part of the solution for residents who need a job or want more affordable options close to home,” said Matti Havener, Walmart Senior Director and Regional General Manager for Washington and Oregon. “At the same time, we have the opportunity to revive two, dormant retail properties and deliver an added economic boost for the area.”

Walmart will renovate the former Kmart at the Kelsey Creek Center and the former Mervyn’s space at the Factoria Mall. Both stores will feature energy-efficient technology and environmentally-sound features designed to reduce energy and water consumption and minimize waste, including skylights and LED lighting. More state information is available here: <http://walmartstores.com/pressroom/StateByState/State.aspx?st=WA>.

HUGS FOR GHANA: CALL FOR SUPPORT

By Joel Bervell. I am a 16 year old junior student at Kamiak High School, in Mukilteo Wa. I am the president of a non-profit student run organization called *Hugs for Ghana*. *Hugs for Ghana* is dedicated to giving gifts to underprivileged children in hospitals, schools, orphanages, children homes, and other children related fields in Ghana, West Africa.

Kamiak had a school supply drive last year and raised thousands of basic school necessities such as pencils, pens, reading books, etc and then, I personally traveled to Ghana and hand-delivered these school supplies to children.

We are currently preparing for another drive that will be collecting stuffed animals at Kamiak High School. I am also looking for sponsors to help send my Hugs for Ghana board and myself to Ghana during the summer of 2013 to deliver these supplies once again.

Hugs for Ghana has its 2nd annual Ghanaian Culture Night coming up on Friday, February 24th 2012. This night is a fundraiser that features food, cultural dancing, fundraising, and much much more!

To donate, sponsor or help out visit www.hugsforghana.org!

ELLIOTT BAY SEAWALL PROJECT NETWORKING AND OUTREACH LUNCHEON

The City of Seattle is committed to ensuring that everyone in our community has equal access to jobs and contracting opportunities. To help achieve that goal, the Seattle Department of Transportation’s Elliott Bay Seawall Project is expanding its outreach efforts to connect women’s, minority, small, disadvantaged, and disabled veterans’ businesses with contracting opportunities on the project.

On Wednesday, February 1, from 11:00 a.m. – 1:00 p.m., the Seawall Project is hosting an information and networking lunch event to introduce these businesses to the project, including providing details on upcoming opportunities, meeting senior project staff, and networking with potential partner firms.

Please let us know if you are able to join us—and whether you’ll be attending as a potential subcontractor, supplier, or prime contractor—by emailing seawall@seattle.gov. If you have questions about the event or the upcoming procurement, feel free to email or call us at 206-618-8584. Thank you very much for your interest in the Seawall Project.

HIGHLIGHTS FROM THE DECEMBER GENERAL TABOR MEETING

- The new Tabor board members were introduced: Frank Lemos, Economic Dev.; Melanie DePaoli, Public Affairs; Frank Sosebee, Fundraising Dev.
- Round Table with Rob McKenna: Tabor’s message to Attorney General McKenna is that “We are here to stay. We expect improvement from OMWBE.
- Phil Bussey, CEO of Seattle-Metro Chamber: Spoke about the process the Chamber went through to develop its new approach to supporting/representing minority businesses in the Seattle area. They created a new VP position to focus in this area. The position will be announced soon.
- Mel Jones with Skanska: Skanska is offering free BOOST training for firms interested in sub-contracting opportunities. Mel urged Tabor members to consider attending as Skanska contractors must be certified.
- Nancy Locke, WMBE: Reviewed the last few bids and the percentage of winning MBE firms. There has been substantial improvement in the use of minority contractors and firms since the inclusion plan was implemented by the Mayor’s office.

City Corner: 2012 Outlook



Nancy Locke
Director, Purchasing
and Contracting Services

HELLO 2012

We are deeply grateful for the support of all of you, in helping the City achieve such a dynamic and progressive 2011. Our new construction Inclusion Plan launched by Mayor McGinn in August 2011 was a major, systematic overhaul that has proven to be game-changing. Our Tabor Meet and Greets, our August Tradeshow, and our ongoing persistence were all key successes throughout 2011. With the disappointing economy, the City experienced declines in WMBE utilization. Our 2012 successes were so important to creating a new system and structure, that could overturn some traditional barriers and help progress continue, as we enter into 2012.

2012 PURSUITS

We will continue our hard work for WMBE in 2012. We will be do administrative improvements such as improving our websites, revamping our small works roster and redesigning our consultant roster, all with WMBE firms in mind. However, we always try to take a significant look at institutional, systematic overhauls that address the ongoing effects of systematic or unintended racism. With the direction of Mayor McGinn and guidance of Deputy Mayor Darryl Smith, we will explore strategies that could improve worker diversity

on City construction projects. Working with local community groups, we will develop and hope to test some pilot concepts during 2012.

RACIAL EQUITY WORKSHOP JANUARY 20, 2012

The City of Seattle (Race and Social Justice Initiative) will host a day-long event on Friday, January 20, 2012, intended for regional government leaders to work collaboratively on racial equity and to deepen skills and strategies for inclusion, diversity, and racial justice. PRE-REGISTRATION IS REQUIRED. For more information, including registration, go to www.seattle.gov/rsji.

2012 WMBE MEET AND GREET EVENTS

The City is pleased to continue our partnership with Tabor 100 for Meet and Greets. The schedule will be announced in March, and events will be underway starting April. During 2012, the events will have a very focused topic, each event having a very specific commodity named.

UPCOMING EVENTS

Here are a few selected local events that may be of interest to our readers. If you know of other WMBE-interest events that could be posted in future newsletters, please let us know.

Governing for Racial Equity

Friday, January 20, 2012, 9 am-4 pm, McCaw Hall-Seattle Center Seattle, WA. More information at www.seattle.gov/rsji

Northwest Minority Supplier Development Council Annual Awards Dinner and Silent Auction. Friday, March 9, 2012, Westin Hotel, Downtown Seattle. More information at www.northwestmsdc.org.

Alliance Northwest 2012 Conference. Thursday, March 15, 2012 7:30am - 4:00pm. Americraft Showplex Exhibition and Conference Center, Puyallup, WA. More information at www.washingtonptac.org

Regional Contracting Forum Wednesday, April 4, 2012, Washington State Convention Center, Downtown Seattle. More information at www.kingcounty.gov/exec/BusinessDev/regionacontractingforum.aspx

City of Seattle WMBE Program. Feel free to contact Nancy Locke, Mark Wheeler, or Dolly Small of City Purchasing and Contracting.

- Nancy Locke Purchasing and Contracting Services Director
nancy.locke@seattle.gov
- Mark Wheeler Contract Compliance Manager
mark.wheeler@seattle.gov
- Dolly Small Contracting Equity Manager
dolly.small@seattle.gov

Let's Welcome Our Newest Tabor 100 Members!

Cass Tang, All Project Solutions dba Synergy Corps

Darryl Lynch, Oppenheimer & Co. Inc.

David Jones, Gorilla Graphics

Linda Yi Womack

Educational Exploration With The Gates Foundation



By Drea Bell

On Monday, January 9th, Tabor 100's Education Chair, Kevin Washington, invited fellow Board members to attend a meeting with one of the Bill and Melinda Gates Foundation's Senior Officers, Greg Shaw. The group was also joined by another Senior Officer, Joe Scantlebury, from their east coast headquarters.

The introduction to the Foundation included an in-depth tour of the facility

and its remarkable features to highlight everything from a worldly art collection to the unique and thoughtful architectural design. Such highlights included one of Nelson Mandela's madiba shirts he donated personally to the Gates family, the architectural details in the placement of the buildings to resemble outward reaching arms, and the 10 million gallon water filtration system below the facility that captures rainwater for internal use.

The meeting agenda focused on educational funding and exploration of how the Foundation gathers feedback and perspectives from organizations normally outside its philanthropic wheelhouse. The discussion also went in-depth to explore our current

organizational needs as they pertain to the growth of Tabor 100.

Check out Tabor 100 on Facebook to view photos from the meeting and make sure to 'Like' us so you're always in the know. The Board is excited to have had the opportunity to meet with the Sr. Officers at the Bill and Melinda Gates Foundation and we encourage you to stay tuned to discover the progression of these seeds planted!

Tabor Board Member Attendees: Ollie Garrett, Kevin Washington, Mel DePaoli, Frank Sosebee, and Drea Bell.

Urban League Sells Building for \$2.7M; Will Pay Debts and Hire a CEO

The complete original article can be found online at [The Seattle Times website](#).

The financially wounded civil-rights group sold its three-story, 101-year-old headquarters at East Yesler Way and 14th Avenue for \$2.7.

The proceeds will go to pay off debts and hire a new CEO. The league will remain in the building as a tenant for at least three years. "It's good to know we are able to get back on our feet and proceed; 2011 was a tough year," said Walle Ralkowski, Urban League interim board chairman.

Craig Dawson, a local business owner, bought the Urban League building along with his partner, Walt Townes.

The former president of African-American business group Tabor 100, Dawson said that it was nice to help the league but that the deal was mostly a business decision.

Most recently, the group has been working on a turnaround plan partly under the direction of the National Urban League. Marc Morial, president of the National Urban League, said last year that the Seattle chapter was too important to fail and that the national group was committed to its recovery.

The local board last year brought in former longtime Urban League CEO James Kelly to help the group. Kelly has finished his unpaid stint and is

now looking for work, he says, and doing some consulting.

The league cooperated with police investigations into the schools scandal, which led to the arrest of former schools official Silas Potter. Kelly maintains the league did nothing wrong but lacked some detailed documentation, which raised questions by auditors.

The league's rebirth, Ralkowski said, will focus on rebuilding programs in four areas: housing, education, employment and health. "My mission is to attract new corporate sponsors as well as board members to carry the torch," he said.

Update from the WA State Office of Minority & Women's Business Enterprises

The Governor recently signed Executive Order 12-01. Learn more: <http://www.omwbe.wa.gov/OMWBE%20News/documents/11-05%20regulatory%20reform.pdf>. In summary, it:

- Sets up a pilot study with the restaurant industry to get a better idea of the administrative burden of state and local regulations;
- Directs the state's regulatory agencies, like the departments of Ecology, Labor and Industries and OMWBE, to designate an existing staff person as a contact for small business owners to help solve issues small businesses may have with the agency

- Directs the Office of Regulatory Assistance to spearhead an effort to connect with small business owners and learn what assistance would be beneficial; and
- Directs the state's chief information officer to develop technology that would enable every business owner to have an on-line account with the state to pay taxes and insurance premiums.

The Governor also outlined a series of proposals to accelerate the state's economic recovery.

www.omwbe.wa.gov/OMWBE%20News/documents/2012-01-05%20jobs.pdf. The plan includes new

reforms to free up cash for our state's small businesses to help them grow and hire, strategies to help those hardest hit by the recession receive the training necessary to land a job and pump more money into our local economies through regulatory reform.

OMWBE is just about settled at its new location in the General Administration Building, located on the Capitol Campus.

There is one more significant change for OMWBE that will take effect on January 17. OMWBE will return to a five day work week. Our hours of operation will be Monday through Friday, 8:00 am to 5:00 pm.

Tabor Members Meet with Craft3



By Drea Bell

On Monday January 9, Tabor 100 members visited the Seattle Chamber of Commerce for a two-hour meeting with executive representatives of Craft3, a local non-profit community development financial institution with a passion to strengthen Pacific Northwest communities.

Craft3 emphasizes the value of building relationships with people first and foremost in order to secure a

promising future for all. Though Craft3 specializes in the major aspects of community development, from ecological to family resilience, the primary agenda for the meeting focused on the financing element. The Craft3 staff work beyond a typical lending partnership to ensure that character assessment and financial analysis are determining factors in securing funds. Their vision extends to the large community of disadvantaged business enterprises to provide their expertise to those who don't normally have access to financing.

Tabor attendees included Ollie Garrett, Fred Maxie, Bridgette Washington, Tanya Jimale, TaTeasha Davis, Frank Sosebee, Ray Bradley, Joseph Small, and Drea Bell. This forum provided an opportunity for the group to represent

Tabor members in voicing our need for better access to capital for our businesses. Topics of interest included challenges we face in fulfilling lending requirements, business growing pains, and an emphasis on funds allocation assistance.

Join us at February's General Meeting to hear directly from the source, Craft3, when they join in to discuss solutions and resources to our most pressing business needs of 2012-funding!

Craft3 Reps: CEO John Berdes, Executive Vice President Sue Taoka, and Senior Vice President and Senior Business Lender Jim Stanley.

Governor Gregoire Announces Strategy to Spur Small Business Growth

Gov. Chris Gregoire outlined a series of proposals to accelerate Washington state's economic recovery. Gregoire's plan includes new reforms to free up cash for our state's small businesses to help them grow and hire, as well as strategies to help those hardest hit by the recession receive the training necessary to land a job and pump more money into our local economies.

"While we always take note of big business hiring, it's small businesses that employ the vast majority of our workers," Gregoire said. "In fact, 95 percent of Washington employers have fewer than 50 workers. If we can make it easier and cheaper for them to do business, they can afford to add more employees. This is the key to our economic recovery and to our social fabric."

Gregoire announced that work is underway to make it easier for all businesses, especially small businesses, to calculate and pay business and occupation taxes. Under Gregoire's plan, the state of Washington would be the single collector of all local and state B&O taxes, just as it is now for the sales tax. Her plan would also create one single state website to apply for or renew state and local business licenses, which would eliminate the need for similar websites now operated by more than 50 individual cities.

"If we ever need a reform that helps business, this is it," Gregoire said. "For Washington businesses, especially small businesses owners who operate with little help, paying state and local

B&O taxes is at best complicated and at worse a nightmare. At the very least, this reform will be a paperwork killer. It will save businesses money and aggravation, reduce state and local government red tape and make Washington a friendlier place to set up a business."

Gregoire also announced that she will be issuing an Executive Order to set up a pilot study with the restaurant industry to get a better idea of the administrative burden of state and local regulations. Additionally, the order:

- Directs the state's regulatory agencies, like the departments of Ecology and Labor and Industries, to designate an existing staff person as a contact for small business owners to help solve issues small businesses may have with the agency;
- Directs the Office of Regulatory Assistance to spearhead an effort to connect with small business owners and learn what assistance would be beneficial; and
- Directs the state's chief information officer to develop technology that would enable every business owner to have an on-line account with the state to pay taxes and insurance premiums.

To ensure those hardest hit by the recession – including veterans, minorities and young adults – have the skills necessary to land new jobs and circulate more money through the economy, Gregoire also announced she will focus \$1.1 million in existing

federal funds toward targeted job training programs. With these resources, Gregoire proposes to:

- Train 460 veterans through the Center for Advanced Manufacturing Puget Sound to prepare them for a career in advanced manufacturing. Each month, 1,000 skilled veterans are discharged in Washington. This program will help transfer military skills to skilled manufacturing jobs;
- Expand the Year Up program – a nationally proven one-year program which provides professional training and corporate internship opportunities for low-income young adults, often minorities. Provide training through the Department of Employment Security's existing On-the-Job training program for 60 veterans and young adults. This program provides companies a subsidy to assist in the training of these employees; and
- Provide support for on-the-job training in construction and transportation-related industries through the Department of Transportation for 300 women and minorities.

For more information on the governor's tax reform proposal, visit: http://www.governor.wa.gov/priorities/economy/tax_reform.pdf

For more information on the governor's job training proposal, visit: <http://www.governor.wa.gov/priorities/economy/jobs2012.pdf>

Historic Redistricting Win

By Henry Yates

The redistricting plan was completed on January 1 with the first ever Congressional district composed predominantly of people of color. Tabor 100 and Tabor members were active in this effort.

Nate Miles, a Tabor 100 member, who was very active in the redistricting effort, commented on the importance of districts made up predominantly of people of color, "When politicians recognize that most of the people in their districts are people of color, they should be more receptive to our issues. We must insist that they advocate for our businesses to participate more fully in federal and state contracting

opportunities, for instance."

The new Congressional District includes important state economic engines such as the Port of Tacoma, Sea-Tac Airport, numerous Boeing aircraft facilities and several high technology firms, many of which receive federal and state dollars. Congressman Adam Smith is the incumbent 9th district member of Congress and has embarked upon an effort to get to know his new district better, including making a commitment to come before Tabor at the January 28th meeting.

"During the redistricting process we were continually reminded of our poor voting performance and the fact that even if we got Majority/Minority districts, without meaningful voter turnout in

our communities, we allow others to maintain their positions of power in the political arena," says Henry Yates. A new voter registration effort for people of color is being developed for the Puget Sound region and Tabor 100 intends to be active, as it was in the redistricting issue.

Through Tabor 100's outreach events, general membership meetings, the newsletter and other venues, will continue to ensure that our voices are heard and we have access to government and non-government business opportunities. If you are interested in getting more involved in the Government Affairs Committee, contact Frank Lemos at EconomicDevelopment@Tabor100.org.

Elliott Bay Seawall Project

The City of Seattle's Elliott Bay Seawall Project will soon issue an RFQ for final design of the central seawall. Prior to the solicitation, the Seattle Department of Transportation (SDOT) is hosting a luncheon and networking event on Wednesday, February 1, 2012 (11:00 am - 1:00 pm at City Hall in the Bertha Knight Landes Room) to provide information on the project's upcoming contracting opportunities and to connect subcontractors and suppliers with senior project staff and potential prime contractors.

Subcontracting opportunities include: structural design, geotechnical engineering, roadway/signals/lighting design, urban design/landscape architecture, project management, and

surveying and drafting.

Event information has been posted on the Tabor 100 members blog.

Tabor member and SDOT WMBE Liaison Bobby Forch will be in attendance at the event to help answer questions and to identify potential partners.

Please RSVP to seawall@seattle.gov by January 31 if you plan to attend.

Upcoming Tabor 100 Events. We hope to see you there!

Feb. 7: Tabor Tuesday Power Hour at Sky Ultra Lounge in Bellevue 6-9 pm

Feb. 14: Tabor Tuesday Power Hour at Sky Ultra Lounge in Bellevue 6-9 pm

Feb. 21: Tabor Tuesday Power Hour at Sky Ultra Lounge in Bellevue 6-9 pm

Feb. 25: Tabor General Meeting 10 am -12 pm at Central Area Senior Center

Feb. 28 :Tabor Tuesday Power Hour at Sky Ultra Lounge in Bellevue 6-9 pm

BBC Disparity Study Team



The Washington State Department of Transportation (WSDOT) has retained BBC Research & Consulting (BBC) to conduct a disparity study that will provide information to help the department with its implementation of the Federal DBE Program. Brenda Nnambi from WSDOT and Dr. Sameer Bawa from BBC will attend the January 28 Tabor 100 meeting to make a short presentation introducing the study and to answer questions that you may have. In addition, because public involvement is such an important part of the disparity study process, there will be an opportunity for you to speak with study team members and share your input after the meeting.

Study Background and Purpose

WSDOT receives funds from the United States Department of Transportation (USDOT) to build, operate, and maintain the state's various transportation systems. Because WSDOT receives USDOT funds, it must implement the Federal Disadvantaged Business Enterprise (DBE) Program. The program is designed to address any potential

discrimination against DBEs in the award and administration of USDOT-funded contracts.

One of the primary purposes of the WSDOT disparity study is to examine whether there are disparities between:

- The percentage of total transportation-related construction and engineering contract dollars that minority and women-owned businesses received on WSDOT prime contracts and subcontracts between October 1, 2008 and September 30, 2011 (referred to as a utilization analysis); and
- The percentage of dollars that those firms would be expected to receive based on their availability to perform work on such prime contracts and subcontracts (referred to as an availability analysis).

In addition, the study will provide other qualitative and quantitative information related to:

- Legal considerations surrounding implementations of the Federal DBE Program;
- Marketplace conditions for minority- and women-owned businesses;
- Contracting practices and assistance programs that WSDOT currently has in place;
- Helping WSDOT set its overall annual aspirational goal and projecting the portion of the goal that could be met using race- and gender-neutral program measures; and

- Potential program measures for WSDOT to consider implementing as part of the Federal DBE Program.

Key Contacts

If you have any questions or comments regarding the 2012 WSDOT disparity study, please contact:

Brenda Nnambi, Director
Office of Equal Opportunity
PO Box 47314
Olympia WA 98504-7314
Email: nnambib@wsdot.wa.gov
Phone: (360) 705-7095
Fax: (360) 705-6801

or

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THE TABOR 100 BOARD

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Mel DePaoli
Public Affairs Chair

A MESSAGE FROM THE PUBLIC AFFAIRS CHAIR

Ollie announced last month that Tabor 100 has a full and dedicated board! We are very excited about this and can't wait to work with you to make Tabor even better and stronger than it already is.

The first thing that we are doing is making a point to establish committees (public affairs, economic development, fund development, education and finance).

If you are interested in making Tabor work for you, then I encourage you to get involved. You can contact me if you are interested in Public Affairs at PublicAffairs@Tabor100.org or you can contact Ray Bradley for information on the other committees at membership@tabor100.org.

Let's make 2012 the best one yet!