



Governor Supports Supplier Diversity

New laws expand opportunities to do business with state

In May Gov. Gregoire signed into law actions that aim to give small and minority-owned businesses more access to state contracts and low-interest loans.

The following legislation will be effective July 26, 2009:

HB 1087 directs the state Office of Financial Management (OFM) to assist the Office of Minority and Women's Business Enterprises (OMWBE) in identifying ways of increasing participation of minority and women-owned and controlled businesses in providing services to the state. The goal is to increase accountability through reporting. The director of OMWBE will determine the format.

HB 1166 expands the definition of a "qualifying loan" to include a loan made to a community development financial institution, provided the loan is used to make a qualifying loan under the Linked Deposit Program. Through this program banks offer qualifying

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Reception Like a Prelude to Annual Gala



Each year Tabor's Captains of Industry Gala brings together hundreds of business professionals and supporters from throughout Western Washington.

Amid the fine food, awards and illustrious speakers, it can be easy to lose sight of the fact that the event is all about relationships.

So Tabor's Gala committee takes time to underscore that point with a Sponsor Appreciation reception once a year. More than 60 people gathered at the Space Needle April 30 to further cement relationships that board members and committee volunteers have fostered. Tabor President Ollie Garrett (PMT Solutions) thanked the sponsors and members for their contributions to the organization and demonstrated during her remarks how everyone's work leads to a benefit.

Among other things, Garrett pointed to the Business Resources page of Tabor's web site, which showcases news and information about our sponsors. Nielsen, Moneytree, Wal-Mart, King County and Puget Sound Energy are currently featured in the Sponsor News section. Scholarship recipients Tristan Bradford and Brooke Taylor-Spearmon spoke from the heart about how the financial assistance they received is helping them achieve their academic dreams and allowing them to ultimately give back to the community.

The enthusiastic support of the Space Needle, with its breathtaking views and unmatched meals and service has continued to make this a first-class event. This year's musical presentation was provided by jazz musician Danny Welsh, who will perform during the Gala.

The 10th Anniversary Gala will be Sept. 19. Registration is open through Tabor's web site.

Photos by Marques Bailey

Cynthia Andrews of the Central Area Senior Center, celebrates winning Mariners tickets as a door prize at the Tabor 100 Appreciation Reception.

Take a broad view on natural resources



Cal Shirley

In summer, water resources become a hot topic in Washington state. In the energy business it might not be immediately apparent why water consumption would be of interest other than for turning turbines to generate electricity, but the relationship between the two resources goes much further than hydroelectricity.

Energy is also used to purify, heat and transport (using pumps) water and is also needed to process wastewater. The less water we use, the less energy is needed to make it usable. Needless to say, we have limited supply and increasing demand for both.

I bring up the relationship between water and energy to point out that natural resource use is interconnected. When looking at ways to reduce consumption in your business, a holistic approach that takes those types of connections into account is the most effective.

My company, Puget Sound Energy, recently hired a full-time Resource Conservation Manager

(RCM) for that purpose: to review our facilities' practices around energy and water use, waste management, and greenhouse gas emissions, to see, recommend and implement steps for us to conserve in every way possible.

We're helping our customers do the same by supplementing salaries for these RCM professionals to streamline their organization's resource use, which lowers costs for them and demand for us, meaning we don't have to build more power plants to supply it. These measures are intended to reduce costs and protect the environment.

The Washington State Department of Social and Health Services recently reported notable utility cost savings as a result of a statewide holistic resource conservation program that monitors and reduces consumption. In the first nine months of a pilot program, seven DSHS facilities have saved 4.7 percent on energy bills, equaling nearly \$178,000 that can be re-invested in energy-saving improvements. DSHS also qualifies for utility rebates – \$33,000 received to date and another \$47,000 pending. The installation of software that helps manage computer power usage is expected to save DSHS another \$200,000 annually in electricity costs. Nearing the end of its first year of implementation, the Resource Conservation Management program at DSHS has laid the

groundwork to provide ongoing savings for years.

With the recent allocation of stimulus dollars to support energy efficiency initiatives for Washington state municipalities, we expect the interest in and funding for resource conservation programs to escalate as news circulates that these practices are funded, save money, create jobs and lessen the environmental impact of operations.

Another example of resource conservation can be found at the Budd Inlet Treatment Plant in Thurston County. Engineers found a way to use methane from the plants' wastewater treatment processes to power part of the facility. This ingenious plan to use waste as a resource shows how a holistic approach can unearth an innovative solution.

Small steps make a difference too. Low flow showerheads, faucet aerators, ENERGY STAR washing machines and water heaters as well as efficient spray heads for commercial kitchens all simultaneously reduce water and energy consumption. PSE and other utilities provide these for free or offer rebates to make them more affordable.

When it comes to sustainable business practices, the same principle of ecological balance is key to taking a big picture view: systems are interconnected. Reviewing your practices with a holistic view in mind can ensure the changes you make have a positive ripple effect in the organization, community, economy and the planet.

Cal Shirley is vice president, Energy Efficiency Services, for Puget Sound Energy.

Legislation

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firms up to two percent savings on the interest rate of a business loan.

SSB 5723 directs Washington State University's Small Business Development Center to work with such agencies as the Department of Community Trade and Economic Development, the State Economic Development Commission, and related councils to integrate the SBDC with other state and local economic development and workforce development programs, target the centers' services to small businesses, tailor outreach to small businesses and expand SBDC when financially feasible.

It creates a business assistance account controlled by the State Treasurer to be used for the expansion of SBDC's business assistance services. Funds must first be used for assistance to small and start-up businesses.

The bill also provides a new definition of a "small business" and defines and requires posting of competitive solicitations on a common vendor registration and bid notification system.

Personal services contracts between \$5,000 - \$20,000 must be posted on the common vendor registration and bid notification system.

"This legislation is a significant expression of support for supplier diversity," said Tabor President Ollie Garrett.

The legislation also represents the successful work of Tabor's Government Affairs Committee, led by Chairman Cos Roberts. (Urban Tech Systems).



Civil Rights Advocate Earns Accolades



Howard Noyd (from left)
Ron Sims and Harold Snow.

By Jack Hamann

When 43 soldiers— all of them African American—stood accused in 1944 of rioting and lynching at Seattle’s Fort Lawton, all 43 were forced to share just two lawyers between them ... and that pair had just 10 days to prepare for trial.

Last summer, Tabor 100 co-sponsored a historic tribute to the wrongly-convicted soldiers, including memorable events at the Northwest African American Museum and Discovery Park. The tribute celebrated the overturning of all the convictions, spurred by formerly-classified documents revealed in my book,

On American Soil. Last month, the lawyers who defended those men finally got their due.

In 1944, Howard Noyd was an Army JAG captain, freshly graduated from law school. Raised in an all-white Iowa town, his first encounters with African Americans came as a football player at Morningside College. While studying at Drake Law School, Noyd and fellow students boycotted the town’s lunch counter after it refused service to a black athlete. Even so, Noyd had no hint of the role he would eventually play in the struggle for civil rights.

At Fort Lawton,

Noyd assisted the late Major William Beeks, a pugnacious attorney who would go on to become an infamously demanding federal judge. Their court-martial opponent was Army prosecutor Colonel Leon Jaworski, a brilliant lawyer who eventually gained fame as the Watergate special prosecutor. The trial, conducted at Fort Lawton was the largest and longest Army court-martial of World War II.

Noyd and Beeks saved all their clients from Death Row, and earned acquittals or dismissals for 15 defendants (the other 28 served time and were

given dishonorable discharges.)

Although the Army ignored most of their objections and all their appeals, the two lawyers left a trail that my wife, Leslie, and I were able to follow more than six decades later.

On April 26, 2009, Deputy Director W. A. “Bud” Shatzer of the Army Board of Review flew to Bellevue to honor Noyd, who is now 95. Kevin Washington represented Tabor 100 at the ceremony, attended by more than 30 of Noyd’s friends, family and admirers.

In a personal letter from Assistant Army Secretary Ronald James, Noyd was praised for the way he “valiantly fought for your clients and presented a professional and spirited defense. As an attorney myself,” wrote James, “I can well appreciate the challenges and disappointments you encountered. Despite the adverse rulings you received, you persevered and accomplished one very important goal – you preserved the record for further review.”

“Your exceptional efforts during the trial played a major role in the Army’s decision to right these wrongs, and justice prevailed in the end.”

Tabor Board

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Tabor 100 is a 501c3 non-profit association of individuals and business people dedicated to economic development, educational excellence and social justice for all people. Its efforts focus on elevating dialogue regarding how people of color can be full participants in the Washington State economy.

Members Can Pitch Products & Services to Public-sector Buyers at Three Events

Architecture, Construction and Engineering	
Sponsor:	Port of Seattle
Time & Date:	11:30 a.m. - 1:30 p.m. June 10
Location:	Port of Seattle at SeaTac Airport
City Meet-and-Greet	
Sponsor:	City of Seattle
Time & Date:	9 - 11 a.m. June 19
Location:	Seattle Municipal Tower, 700 5th Ave., Rm 4050
Seattle Dept. of Executive Administration Purchasing Services Division	
Sponsor:	City of Seattle & Tabor 100
Time & Date:	9 a.m. - 1 p.m. July 28
Location:	Seattle Center's Fisher Pavilion
To present your business at a Meet-and-Greet you must register on the Events page of the Tabor 100 web site at www.tabor100.org/events.html . A confirmation of your registration will be sent to you following your registration. Contact: Committee Chairwoman Crystal Fincher via e-mail at economicdevelopment@tabor100.org .	

New Tabor Members

- Marilyn Brewer, Seattle Community College
- Leonard Simpson, Len Can Builders
- Tom Nesby, Nesby & Associates, Inc.
- Nathan Saint Clair, Aquanate.com
- Al Vinson, SEA-TAC Sweeping
- Farayi Chiro, MasikaTech LLC
- Joe Goudeau, William Ryan Select, LTD

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