



## An Active Summer for Our Members

This Special Edition of the Tabor Business Journal is a colorful review of membership activities held during the summer months. It also includes the latest developments regarding the 9<sup>th</sup> Annual Captains of Industry Gala.

Tabor 100 started its summer with a historic vote to seat its first female president. Ollie Garrett (PMT Solutions) was installed in June alongside Lewis Rudd (Ezell's Famous Chicken) as vice president, Glenn Gregory (Obsidian Investment Advisors) as treasurer and Angela Tarah (Tarah & Associates) as secretary. Garrett got right to work and nominated several new members to the board. See story on page 4.

Monthly membership meetings have continued to be excellent networking opportunities among fellow members. They also are providing us with access to decisionmakers from public and private agencies. This summer's visits have included Cynthia Cooper, director of the state Office of Minority, Women and Business Enterprises, King County Prosecuting Attorney Dan Satterberg and a representative from the Keiretsu Forum, an angel investors group.

Members also came together outside of monthly meetings. Photos from some of the events (there were too many to include them all!) are on page 3.

### Boeing VP to Give Gala's Keynote

The Tabor 100 Gala Committee has announced Scott Carson, executive vice president of The Boeing Company and president and chief executive officer of Boeing Commercial Airplanes, will be the keynote speaker for the 9<sup>th</sup> Annual Captains of Industry Gala on Saturday, Sept. 13.

Carson is responsible for all of the company's commercial airplanes programs and related services, which in 2007 generated record orders for new busi-

#### Installation of New Officers



Lewis Rudd and Ollie Garrett were named the new leaders for Tabor 100, with Garrett becoming Tabor's first woman president.

#### Political Reception



In July, Tukwila City Councilman DeSean Quinn was among featured guests at a reception for new leaders in local government. More photos on page 3.

#### Prominent Speakers

King County Prosecuting Attorney Dan Satterberg spoke at the general membership meeting in July.



#### Crystal Eagle Recipients Named

The Crystal Eagle Award Program recognizes community leaders and Tabor members that have contributed to the business development of the African American community or the organizational development of Tabor 100. The following are 2008 award recipients:

- Debbie Bird** – Community Leadership
- Grace Crunican** – Business Development
- Steve Leahy** – Economic Development
- Nancy Locke** – Business Development
- Nate Miles** – Community Leadership
- Bob Watt** – Lifetime Achievement



Carson

ness, and revenues of more than \$33.3 billion.

Named to this position in September 2006, Carson is a member of the Boeing Executive Council and serves as Boeing's senior executive in the Pacific Northwest.

**New Feature**

# Business Owners Can't Afford to Waste Energy



**Cal Shirley**

It's my belief that people learn more when they listen than when they speak, and if you've been listening lately, chances are you've been hearing a lot about energy efficiency and the impact it can have on the environment. A recent opinion column that appeared in local newspapers is a great example.

The writer, New York Times columnist Bob Herbert, said "The fastest, cheapest, easiest and cleanest step toward a sane energy environment – a step available to all of us immediately – is the powerful combination of efficiency and conservation."

No doubt, I second that opinion, and I'll take it one step further: energy efficiency is key to your business environment as well. Whether it's managing costs, or attracting customers, thinking green means thinking wisely about running your company. As the owner or manager of a growing business, you might say that with all the issues you face every day, energy conservation would be nice, but perhaps something to put on the agenda for another time. Well, if you've been hearing some of the things I've heard lately, you'll come to know that the time for taking action is today.

Earlier this year, I took part in a roundtable on green business held by Washington CEO magazine. The discussion, which included leaders from three dozen local companies, was a clear sign to me that this region's top businesses are deeply focused on energy use.

Participants at the Washington CEO roundtable included architects who say clients won't look at a building that's not energy efficient, freight companies who now work with competitors to get the most out of every drop of \$5 per gallon diesel, and hospitals who say patient satisfaction goes up when sustainability is part of the prescription. Even the Seattle Mariners have cut their natural gas use by 30 percent, thanks to help from PSE. And for you financial experts, consider that many at the discussion said the green solution is the best bottom-line solution over time as well.

My goal in this column will be to continue this conversation, and look at ways any business, big or small, can reduce their energy costs. Think of it as not just a good thing for the planet, but another way you can connect with your customers, who are increasingly a part of this green conversation as well. To learn more about how to get started right away, go to PSE.com and check out the "For Your Business" section of the web site. Or, call a PSE Energy Advisor at 1-800-562-1482.

I look forward to the next time we have a chance to talk, and listen. Together, we can do great things for the environment, and for making your business the best that it can be.

*Cal Shirley is vice president, Energy Efficiency Services, for Puget Sound Energy.*

## Tabor Business Owners Offered Vendor Education Day September 17

Tabor's Economic Development Committee is kicking off a new season of its popular Meet-and-Greets with a Vendor Education Day on Sept. 17. The goal is to make sure all Tabor 100 member businesses are prepared and qualified to take advantage of the contracting opportunities that result from the Meet-and-Greets.

Workshops will include:

- Green business opportunities
- Proper and prudent insurance coverage
- Emergency preparedness and disaster recovery
- Upcoming bids and business opportunities

You also will meet City of Seattle departmental contracting personnel

Complimentary continental breakfast and lunch included.

Space is limited so please register from the Events page at [www.tabor100.org](http://www.tabor100.org). If you have questions or need more information e-mail [EconomicDevelopment@Tabor100.org](mailto:EconomicDevelopment@Tabor100.org) or call Crystal Fincher at 206-926-3574.

### Vendor Education Day September 17 9 a.m. to 4 p.m.

**Location:** Mount Zion Baptist Church  
1823 E. Madison St., Seattle WA 98122

Free parking available.



### Welcoming Reception

The Government Affairs Committee welcomed newcomers to government office at a reception hosted at the offices of DKA. Guests included Seattle City Councilman Bruce Harrell, Tukwila City Councilman De'Sean Quinn and Elaine Ko, director of social responsibility at the Port of Seattle. Thanks to Bliss Nash and Donald King for sharing their photos.



### Urban Enterprise Center Event

With Tabor Past President Dr. Skip Rowland at the helm of Seattle Chamber's Urban Enterprise Center, Tabor members have had more chances to expand their networking.



### Membership Meetings

Linda Villegas Bremer, director of the State Office of General Administration, State Rep. Bob Hasegawa and OMWBE Director Cynthia Cooper were just some of the honored guests to attend monthly Tabor meetings,

# Tabor Board

## Executive Board

President Ollie Garrett, PMT Solutions  
206-399-8036 president@tabor100.org

Vice President Lewis Rudd, Ezell's Chicken  
206-772-1925 lewis@ezellschicken.com

Interim Secretary Karen Primeau  
Platinum Group, 206-380-8773  
karen@platinumbusinessgroup.com

Treasurer Glenn Gregory  
Obsidian Investment Advisors  
425-558-5658 ggregory@obsidianllc.com

## Board Chairpersons

Economic Development  
Chair Crystal Fincher, Retail Lockbox  
Crystal@retaillockbox.com

Education Committee  
Chair Kevin Washington  
206-935-1228 washinkc@comcast.net

Fund Development Committee  
Chair William Dudley, J.C. Consulting  
425-917-8288 william@jcsireal.com

Gala Committee  
Chair Christa Peterson  
gala@tabor100.org

Government Affairs Committee  
Chair Cos Roberts, Urban Tech Systems  
206-389-8104 croberts@utechsystems.com

Membership Committee  
Chair Mark Scott mscott3@comcast.net

Public Affairs Committee  
Chair Marcee Jones, Trek & Travel  
206-851-8644 publicaffairs@tabor100.org

*Tabor 100 is a 501c3 non-profit association of individuals and business people dedicated to economic development, educational excellence and social justice for all people.*

*Its efforts focus on elevating dialogue regarding how people of color can be full participants in the Washington State economy.*

# Meet the New Board Members

In addition to Tabor's Executive Board, committee chairs are the pistons that keep the organization's engines running smoothly and help it stay relevant to members. Committee chairs are appointed by Tabor's president and approved by the board. All of them are volunteers.

**Kevin Washington** has served as Education Committee chair for two years. He is on the front lines of Tabor's mission to assure that educational excellence reaches African American youth. He also has sought out educational opportunities for members looking to improve their business knowledge.

**Cos Roberts** has only been chairman of the Government Affairs committee for about a year, but already he has played a role in the annual African American Legislative Day in Olympia and set up one-on-one meetings with state and local officials.

**William Dudley** has been a guiding hand to the Tabor board since its inception. As the Fund Development chair, he has kept an eagle eye out for grants to help the organization operate.

Recently, four business professionals have joined the Tabor board.

**Crystal Fincher** is the new chair of the Economic Development Committee. She is an account executive at Retail Lockbox. She will continue the popular Meet-and-Greets with private and public sector entities and will look for new ways to help empower member businesses.

**Marcee Jones** has stepped in as Public Affairs Committee chair. Her job will be to oversee consistency in the Tabor brand, assist the other committees with their communications materials and promote Tabor 100. The Tabor Business Journal is the most visible product of this committee. Jones is an independent project and event planner.

**Christa Peterson** has filled the role of Gala Committee chair after serving on the committee for four years. She leads all planning for Tabor's signature annual event and has been part of the team that has increased attendance each year. Peterson manages sales and marketing at Mechanical Sales in Seattle.

As the new Membership Committee chair, **Mark Scott** is in charge of recruiting new members and helping them find a role within the organization. He also will lead efforts to make sure members renew each year. Scott is a manager at Microsoft.

The success of Tabor 100 lies with each member playing a role in our mission and our committees. These board members have stepped up, now it's your turn. To get involved, contact a chairperson using the information provided on the left.



Crystal Fincher



Marcee Jones



Christa Peterson



Mark Scott

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