



Mayor Nickels to Speak at Tabor Membership Meeting Saturday



The Business & Legislative Committee has arranged for Mayor Greg Nickels to discuss business opportunities with the city and respond to questions as part of the August 25 General Membership meeting. This meeting is open to members and guests and will be held at Mount Zion Baptist Church, 1604 19th Ave. beginning at 10 a.m.

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Sponsors Line Up for Gala

Once again, Seattle's business community is demonstrating its support for Tabor 100 and its signature annual event, the Captains of Industry Gala.

The Gala is set for 5 p.m. Saturday, Sept. 15 at the Washington State Convention & Trade Center. Seating can be purchased from our web site at www.tabor100.org.

The overall fund-raising goal is \$250,000 and once again our sponsors have stepped up.

Nielsen Solidifies Endowment
This year, Tabor 100 seeks to raise \$50,000 to create an endowment for the annual scholarship. The Nielsen Company, best known for its national ratings of TV shows, has agreed to be a Platinum Level Founding Sponsor of the endowment with a pledge of \$10,000. With this donation, Nielsen will forever be connected with the creation of the Tabor 100 Scholarship Endowment.

Top Member: Terry Johnson
So far, Tehran Johnson of MetLife has raised \$8,000 for the Gala with the purchase of not only two Captain's Level sponsorships but 40 individual tickets! Nipping at Terry's heels is Darryl Bell of Northwestern Mutual Financial Network, with a commitment to take 20 seats at the Gala. There are other members and table captains still arranging their ticket sales, so expect to see more names rise to the top.

Every level of contribution is important to our organization, and Tabor 100 extends its gratitude to each and every one of them:

Platinum Level
The Nielsen Company

Gold Level
Boeing, Comcast & Safeco

Captains of Industry Level
Amani Harris of Edward Jones



- Banner Cross (led by current President Dr. Skip Rowland)
- Black Builders Association
- ColorsNW Magazine
- DKA (led by past-president Donald King)
- Experience Hendrix
- Ezell's Famous Fried Chicken (led by board member Lewis Rudd)
- Master Builders Association
- Microsoft
- Pepsi Valley Partners
- SeeMedia (led by board member Sharon Elizabeth)
- Sprint
- Thrive by Five
- Turner Construction
- Urban Tech Systems (led by board member Cos Roberts)
- Obsidian Investment Advisers (led by board member Glenn Gregory)
- PMT Solutions (led by board member Ollie Garrett)
- Qwest
- The Russell Group (led by Vice President Darryl Russell)
- Urban League of Metropolitan Seattle
- Union Bank of California
- Woodburn Company

Developer of Industry Level
Antioch University
Washington Roundtable

Patron of Industry Level
Food Service of America (FSA)
Seattle Chamber of Commerce
The Polite Team Consultants
Tyrisco Insurance

Members are urged to make their reservations now in order to assure the best seating for the Gala. Order online via credit card from www.tabor100.org. To sponsor a table, send an e-mail to gala@tabor100.org.

Vietnam Offers Warm Welcome to President Overseas Mission Allows Good Will and 3,000 Trees to Take Root

(Excerpt from an e-mail sent by Dr. Skip Rowland to Tabor Members August 8.)

Right now its 2:30 Wednesday afternoon and I am in Dong Ha Village, Quang Tri Province, Vietnam. The sun is out after three solid days of rain, and the temperature must be over 90 degrees Fahrenheit. I am fine and really excited about what we are doing and what I am experiencing on this trip.

I am on the board of directors of Peace Trees Vietnam. Peace Trees Vietnam is a rapidly growing non-governmental organization. We remove land mines from fields to assist farmers, provide businesses development assistance in the form of micro-loans and build hospitals, schools and housing for land mine victims.

Four times a year we sponsor Citizen Diplomacy Delegations to Vietnam. My role is delegation leader. I am traveling with 12 students, their professors from Seattle University and the Peace Trees Vietnam In-Country staff. So far, we have planted more than 3,000 peace trees, visited several schools and toured several home businesses that received start up financing from Peace Trees Vietnam. We are on our way to Hue and then Hanoi, where I will meet with the U.S. Ambassador to Vietnam and the U.S. military attache. I will be back in Seattle on August 20th with great stories to tell and pictures to share.

The people of Vietnam are wonderful and beautiful. They share with us the deep desire to design and develop successful businesses. Like us, they want a high quality of life, which includes a first class education for themselves and their children, family and friends around them and a sound



economy in which to develop their businesses.

There are a wide variety of businesses here. You name it, they have it. Most businesses are small. I would even say micro. The Vietnamese are very competitive. Because many carry the same products, advantage comes to those who "out hustle and out think" the competition. Businesses open very early, take a break at mid-day due to the heat and then stay open until late at night.

As I watch the Vietnamese people go about their daily routines, I cannot help but think of the Tabor 100 and how hard we work to establish our own businesses. I also think of how much harder and smarter we must work. The global economy demands that one day our businesses will collaborate with and compete against Vietnamese businesses. It must be our challenge as well as our desire to both collaborate and compete successfully.



Photos of students and participants in the Peace Trees Viet Nam effort with Tabor President Dr. Skip Rowland.

The Vietnamese people are looking forward to doing business with us, let us look forward to doing business with them. I recommend that we begin with the Vietnamese business community in Seattle and I will proceed with developing those contacts when I return.

None of this would have been possible without the help of the Tabor 100. Tabor provided the platform!

Take care of yourselves and each other.

Skip

Be A Team Player

The Gala Committee is having a ball putting together the details of the fundraiser and there are lots of ways for members to get in on the fun.

First and foremost is a need for members to help bring in sponsorships. The sponsorships are key to meeting our fundraising goal, which this year is to raise \$250,000 and establish a \$50,000 endowment for the scholarship fund.

The second need is for auction/raffle items. With some exciting top prizes, the auction can be a great way for a business to promote a product or service.

Tabor 100 is a 501(c)3 non-profit organization, making donations tax deductible.

Volunteers are needed before and during the Gala itself. There are roles for greeters, hostesses, ushers, table registration, auction aides and gift-bag stuffing (two weeks before).

To participate in any way, send an e-mail to gala@tabor100.org and specify your area of interest. You also can contact Gala Chair Lewis Rudd directly at 206-853-1925.

Education Committee Report

Tabor Joins Effort to Bring Equality to Seattle Schools

The Tabor 100 Education Committee is working on an ambitious effort to once and for all ensure that African American youth receive an equal education in Seattle's public school system.

Committee Chair Kevin Washington is part of an effort to bring together 15 to 18 community groups currently working to improve education for black children. The goal is to host a quarterly gathering that will serve as a focal point for solutions and a clearinghouse for research and resources.

"If done right, we will have a stronger advocacy group speaking for African American children in the city of Seattle," Washington said. "And those resource organizations that want to help improve academic resources will be better organized and better funded."

Tabor 100 is a founding member and chair of the Coalition for Equal Education Rights (CEER), which includes the Black Child Development Institute (BCDI), Praxis Institute, the Breakfast Group and CAMP. BCDI is a 501c3 organization with more than 30 years of advocacy on behalf of African American children and families in Seattle. CEER has taken shape during two years of monthly discussions and planning.

To achieve positive change, CEER has approached the Casey Foundation through BCDI for financial support, and preliminary responses from Casey have been favorable.

Washington said CEER will begin inviting local resource organizations to the first gathering. Likely participants will include Black Achievers, Urban League of Metropolitan Seattle's Children's University, ACT-SO, NW Black Pioneers, the Mockingbird Society's Youth LEAD program, Rainier Scholars and others.

Proposal From Tabor Aims to Enlighten Black Youth on Legislative Processes and Civic Responsibilities

Through the Education Committee, members of Tabor 100 have developed an African American Youth Legislative Program designed to reinvigorate and educate black youth on the critical relationship between government and the people it serves. The project will introduce African American Youth to the representatives, institutions, and processes that serve to realize the goal of a government of, by, and for the people.

Tabor 100 is in discussions with Comcast to obtain funding to implement the program.

The African American Youth Legislative Program intends to:

1. Provide a contemporary approach for engaging youth in understanding the value of democracy in a non-partisan and a political format.

2. Educate youth about the legislative process.
3. Introduce students at a younger age to the values of our systems of government by direct exposure with both Legislators and the process, on current bills.
4. Put youth into the shoes of lawmakers through interactive lesson plans and lively classroom debates.

The objective of the program is to help African American youth acquire and learn to use the skills, knowledge, and attitudes that will prepare them to be competent and responsible citizens throughout their lives. The program also aims to improve the understanding African American youth have of representative democracy and encourage them to play a responsible role at all levels of our government.

Program Objectives

By educating African American youth about democracy:

- We sharpen their civic knowledge, skills, and values that keep our country vital. Every student will have a high-quality, engaging, and rigorous civic learning experience.
- High school students will understand the fundamental ideas, principles, and values of American democracy.
- We can help to remove the masks of ignorance and indifference; encouraging youth to be more actively engaged in the process of local, state and national governance on a lifelong basis.
- Youth will be prepared for their responsibilities of self-government and committed to fulfill them.

To assist in implementation of this effort, contact Kevin Washington at washinkc@comcast.net

Tabor Board

The Tabor Business Journal is produced as a function of the Communications & Technology Committee, chaired by Sharon Elizabeth of See Media. The editor is Victor M. Andino, president of On Point Writing Services. The deadline for all articles, columns, photos, committee reports and advertisements is the third Monday of each month. Send all materials via e-mail to taboreditor@tabor100.org.

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News you can use . . .

Reception for OMWBE Director

The Tabor 100 Business & Legislative Committee is planning an evening reception for Cynthia Cooper, the new director of the state Office of Minority & Women Business Enterprises. The date for the reception has been tentatively set for **Sept. 12**, and a location is to be announced. Sponsors are being sought for the reception. Contact committee chair Cos Roberts at croberts@utechsystems.com for more information or to join the Business & Legislative Committee. The Office works with state agencies and institutions, other government agencies and their private partners, individual business owners, and the general population to accomplish its mission - individually, in the context of certifying eligible firms as minority business enterprises (MBE), women business enterprises (WBE), and/or social and economic disadvantaged business enterprises (DBE); state-wide, through assisting state agencies with their purchasing and contracting needs.

Meet City's Purchasers

The Economic Development Committee is making arrangements for a vendor/buyer meet-and-greet luncheon with City of Seattle agencies. To assist in participating or planning the event, contact committee chair Ollie Garrett at o.garrett@verizon.net.

Speedy Marketing at UW

The University of Washington's Business Diversity Program and Purchasing Department will present Speed Networking Workshop, "Marketing Your Company," on Thursday, **August 30**, 9 a.m. to 12 at the Waterfront Activity Center. The event is a chance to meet and greet with Purchasing Department buyers and department decision makers involved in your specific product or services. This workshop will allow you the opportunity to make these individuals aware that your company is willing, qualified and ready to do business with the University of Washington. To attend, RSVP to Lynn Beck at lynnb@u.washington.edu.

State's Largest Business Fair in Renton

The Washington Small Business Fair will be held Saturday, **September 8** from 8 a.m. to 3:30 p.m. at Renton Technical College. BizFair is the largest business fair in Washington. It is the place to go to receive practical information on how to start or expand a small business. A variety of experts will conduct seminars and provide information on topics ranging from taxes to business planning, marketing and web sites. The Department of Revenue will host a business tax overview. Renton Technical College is located at 3000 NE 4th St. in Renton. For more information, go to www.bizfair.org.

Access to Microsoft Donors

Tabor 100 has been invited to participate in CAMP SAMM, the 7th Annual Microsoft Sammamish Site Party, Heritage Festival & Microsoft Employee Giving Campaign Kick-Off on Friday, **September 28**, 3-7 p.m. The event allows non-profit organizations to present their information to Microsoft Sammamish Campus full-time employees, their immediate family or one invited guest. This will be an excellent opportunity to showcase Tabor's activities to potential sponsors and donors.

You Can Help a Teen Prepare for College

The Portfolio Project was developed to assist 11th and 12th grade students through the college and scholarship application process. During the course of the program, students learn the college entrance requirements of various educational institutions, and compile the necessary data to complete college applications and the free application for federal student aid (FAFSA). To volunteer, e-mail your contact information and resume with any relevant background information to cshaw@unf.org or fax to United Negro College Fund at 206-233-0605 no later than **September 14**.

Last year, this partnership took 40 students, including about 30 Seniors, through the Program. More than 12 of the students are starting as UW "Husky Promise" Freshmen this Fall, with others attending schools all around the country.

The program works -- and we're expanding it to perhaps 60+ students this year. That means we'll need more adult mentors to work with these students and encourage them to get the work done.