



**IN THIS ISSUE:**

**Wanted: Minority Businesses to Provide Internships to Teens**

Business owners can have an intern serve in their business through a county program.

Page 2

**UNCF Plans Fund-raiser**

The United Negro College Fund will host an auction and musical program at Benaroya Hall.

Page 2

**Committee Highlights**

- Tabor's Ethiopian Cultural Center will be sketched out by local and Ethiopian architects.
- The 2007 Gala logo has been designed and a lofty location has been chosen for the sponsor appreciation dinner.
- Education Committee member looking into putting on a show as a fund-raiser.

Page 3

Articles and ads for the Tabor Business Journal are due the third Monday of each month. Send all materials via e-mail to [taboreditor@tabor100.org](mailto:taboreditor@tabor100.org).

**Interested in the Political Scene?**

There are a number of ways for Tabor members to get involved in advocating for effective business legislation. The next meeting of the Tabor 100 Business & Legislative Committee will be Feb. 28,

4:30 -6 p.m., at the Urban League of Metropolitan Seattle, 105 - 14th Ave. Agenda will include:

- Current Legislation & Initiatives
- Economic Development
- Education
- Upcoming meeting with governor.
- Legislators "People of Color and Women" Event
- 2008 AA Legislative Day
- 2007-2008 Budget
- 2007 Legislative Forum

## Tabor Takes a Stand on State Legislation

By Victor M. Andino

Tabor 100 is not sitting idle on legislation in Olympia that can have an impact on the African American community.

During African American Legislative Day, several members visited with state representatives to discuss a range of bills and issues that affect our daily lives. These discussions will be followed up at a private meeting with Governor Gregoire and her advisors in March.

On Feb. 20, the Board dispatched Chairman Lewis Rudd to testify against a cable television franchising bill at a state Senate hearing.

Through Rudd, the board told the Utilities and Trade Committee that Washington State Senate Bill 6003 was flawed, and does not provide adequate consumer protections in three key areas:

- The bill could worsen the digital divide in poor communities. It does not provide protections that ensure communities with high concentrations of low-income residents will get equal access to equal services.
- If passed, there is no guarantee that existing local franchise agreements with cable operators will be maintained. This opens the potential for cable operators to walk away from existing franchise agreements before any meaningful competition takes place between cable companies and telephone companies.
- The bill does not contain provisions typically seen in current franchise agreements between cable companies and municipalities, like customer service standards, network quality and reliability or repair of private property that might be damaged during construction.

While Tabor 100 believes higher levels of competition might result from this legislation and such competition would be beneficial to consumers, the omissions of the above protections doom this bill in its present form.

Here are other bills Tabor has taken a stand on:

**Continued, see Legislative Action on Page 2**



Tabor 100 was a sponsor of African American Legislative Day in Olympia, which saw about 2,000 people visit the state capital for workshops and visits with legislators.



By Kevin Washington

The 2007 African American Legislative Day had things kicked up several notches on many fronts. Were there more attendees? Almost 2,000 -- compared to only about 250 two years ago.

Was it better organized? Absolutely -- as Commission on African American Affairs Director Rosalund Jenkins continued to build on past successes.

There were seven workshops for adults. Youth were split off to a separate location for activities, then brought back to the Capitol building for lunch and presentations. The governor and 10 legislators stepped up to

address the attendees, and a Black Education Strategy Roundtable meeting was held during the rest of the afternoon -- as other adults met with Legislators on key issues and bills.

Our impact was evident from the response to that day. Tabor members have been asked back to either testify on particular bills or continue work on enabling legislation.

It was exhilarating to be part of such an exciting event!

## Give Kids a Chance: Businesses Sought for Internships

The Business and Youth Alliance, a new program under the King County Juvenile Court, seeks to connect youth of color with women and minority-owned businesses during the summer of 2007.

Youthful offenders face exceptional barriers to compete in the workforce and feel disconnected from their community. Most court-involved youth need to participate in community service and owe some form of legal financial obligation. Most lack the resources to comply. There is a disproportionate number of youth of color out of the mainstream of employment and they are disproportionately involved in the juvenile justice system.

Tabor members can assist these youth in completing their World of Work Portfolio, job readiness and reaffirming their connection with the community. There are a number of ways to help:

Tier 1

- Offer career exploration.
- Offer job shadowing.

Be a guest speaker on group service projects and career classes.

Tier 2

Provide a positive community service opportunity.

Serve as mentors to provide workforce and entrepreneurship awareness through an internship; 150 hours paid for by King County Community Programs.

Tier 3

Allow a youth to continue their paid internship by covering the youth's wages and continuing your mentoring support.

The Business and Youth Alliance is looking to solidify commitments by April 6, 2007. An informational meeting has been tentatively scheduled for 11:30 a.m. on March 8 at the Douglass-Truth branch library, 2300 E. Yesler Way. This meeting will allow interested participants to get more information about the program and its objectives. If you have any questions, please contact Regina Glenn at 425-503-7212 or e-mail her at rglenn@pccus.com.

## Legislative Action

Continued from front

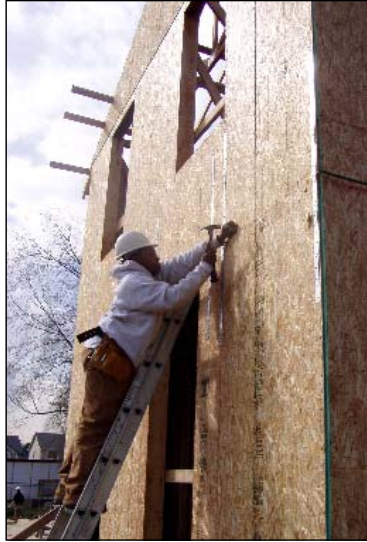
HB 1512 (on the House side) and SB 5666 (on the Senate side) are companion bills. They seek to increase the amount the State Treasurer may use for the Linked Deposit program from \$100 million to \$200 million. HB 1512 and SB 5666 help grow and sustain minority and women owned businesses. These bills support local economic development.

SHB 1328 and SB 5546 are companion bills that seek to improve the ability of firms with revenues below \$1 million to win state government contracts.

HB 1441 creates a community development fund to fund projects and programs in local communities. Supporting HB 1441 means you support the enhancement of distressed communities and underserved

populations within Washington State.

SHB 1721 and SB 5612 are companion bills that will encourage the insurance industry to invest over \$130 million in Certified Capital Companies (CAPCOs) by giving insurance companies a tax credit of 75 cents on each \$1 invested in a CAPCO. CAPCOs would invest in businesses that have been turned down for conventional financing. But the current legis-



A King County Juvenile Court teen works on a job site.



## Community Events

The United Negro College Fund's Music for the Mind Gala will include a live auction, great music and fabulous food on Sunday, March 4 at Seattle's Benaroya Hall. Northwest Artist Eric D. Salisbury will highlight the auction as he presents his work from the Gestures series and a special piece created just for this special night. Salisbury will also be on hand to sell art from his previous collections with a portion of the proceeds supporting the UNCF Pacific Northwest Scholarship Fund.

Salisbury moved to Seattle in 1989 where he quickly established his name as a Northwest artist. Salisbury has taught children in both summer and after-school programs; created and sold works of art through galleries, museums, private and public shows and currently sells his work throughout the United States and around the world. The largest collection from the Smiling Faces series is owned by the Watts Counseling and Learning Center in Los Angeles.

Salisbury has created posters for the Rainier Valley Heritage Festival, Festival Sundiata, Seattle International Children's Festival, Eastside Community Street Fair, Kent Canterbury Fair, Jazz in the Park-Seattle and in 1996 designed the image used for souvenirs celebrating the Northwest Folk Life's 25th Anniversary.

The auction begins at 5:30 p.m. at Benaroya Hall in the Founder's Room with music from the Garfield High School Jazz Combo.

Following the auction and reception, jazz artist Eric Darius will perform.



Tabor members held several meetings with legislators in Olympia during African American Legislative Day. Posing above with Sen. Rosa Franklin are William Dudley, Kevin Washington Lewis Rudd, Donald King, Dr. Skip Rowland and Glenn Gregory.

lation should be strengthened to include Department of Financial Institution (DFI) oversight (not CTED oversight); Managers of CAPCOs should be licensed investment professionals; 50% of CAPCOs investment dollars should go to Certified MBE firms. We don't want to put \$130 million in the hands of unlicensed managers that don't know, interact with, or do outreach to, minority and women business owners. Tabor wants to see HB 1721 amended.

## International Affairs COMMITTEE

### Afragenesis Radio Show

The Comm-Tech Committee has a draft plan to promote Tabor through the radio show: In summary, the three suggestions to establish and utilize a promotional partnership are:

1. Weekly "African History Commentary" Cost: \$0
2. 60- Second Commercials Cost: \$40 each (with \$200 package)
3. Tabor Community Updates. Cost: \$0

In Review, the radio show will:

- promote business between African-Americans and Africa
- promote communication between African-Americans and the African immigrant community
- promote the Tabor 100 Project: African-American

## Committee Highlights

### Designers Work Together on Ethiopian Cultural Center

Business & Cultural Center in Addis Ababa

#### African-American Business & Cultural Center

On January 31, 2007, the initial meeting with Donald King and Semeneh Kelel, the Ethiopian architect was held at DKA. After review of the existing Center plan and discussion, the outcomes were:

- Donald King to provide preliminary description and size estimates of each component of the facility
- Semeneh Kelel to create a computer-aided design / rendering of the facility
- Both architects to collaborate to produce a scale model
- The rendering and scale model are to be complete about March 1, 2007

- \$4,000 budget request will only go towards the costs of producing the rendering and scale model. Any left over funds to be used to "Launch" the project (See below)

The official "Launch" of the project should be after March 1 on availability of the rendering and model. The Launch should include:

- Meeting with stakeholders and potential sponsors to announce solidarity with the AU declaration of September 11, 2007 to September 11, 2008 as the "Africa Millennium" to coincide with the Ethiopian Millennium.

#### Ethiopia Visits

The Board will be asked for input on dates for two visits to Ethiopia:

1. Summer / Fall 2007 - seven days minimum
  - promote African-American Business & Cultural Center
  - receive land certificate for African-American Business & Cultural Center
  - promote conference with African Union
  - promote filming of Ethiopia Documentary
  - develop relationships

Approximate Costs: \$1,500 + airfare

Spring 2008 - 14 days

- potential conference with African Union
- promote African-American Business & Cultural Center
- tour Ethiopia
- develop relationships

Approximate Costs: \$4,000 plus airfare

## Gala Logo Designed: Sponsor's Dinner to be held at the Space Needle



The Gala Committee is taking its 2007 Sponsor Appreciation Dinner to new heights: the Skyline Level of the Space Needle.

"This will be a very nice event with great amenities for our sponsors," said Gala Committee Chairman Lewis Rudd. "We are very thankful to our friends at the Space Needle for their generous support."

The Appreciation Dinner is an opportunity to thank last year's Gala sponsors and welcome potential new sponsors to Tabor's signature event.

In other developments, the Gala Committee has ap-

proved its 2007 logo (shown above), prepared by Lakeith Asphy of Sea-Sick Records/Graphics. Based in Seattle's Georgetown/SODO area, Sea-Sick has been in business 10 years. In addition to full-color printing, they design album covers, vehicle graphics, logos, post cards and corporate identity products. Their clients include Lavazza coffee, Safeway and KUBE. They also produce TV spots and manage media buys for cable advertising.

Asphy said he designed this year's Gala logo with an eye toward continuity from previous years, while adding a fresh change.

"I wanted something that was going to be clean and sharp," he said. "For the cursive writing, I wanted something that would have a sense of elegance about it."

In addition to working to take his company "to the next level," Asphy is active in the community, including service as a volunteer firefighter. Find out more about this business at [www.sea-sick.com](http://www.sea-sick.com).

The Captains of Industry Gala raises money for the Dr. William Bradford Scholarship Fund, which goes to African American students who are interested in pursuing careers in business.

## EDUCATION COMMITTEE

The Committee will move its meeting time to immediately after the monthly Tabor 100 General Meeting session, and attempt to hold the meeting time to one hour. This is an attempt to improve attendance and participation.

#### Business Development

We still plan to move forward with 2-3 demonstration training sessions, and then again assess the response from the membership.

#### Dark Divas Fundraiser

Kibibi Monié presented a potential fundraising project for the Education Committee. We could do the event at the Triple Door in Seattle, perhaps in late March or April. Potential split with Triple Door would give us 80% of the door proceeds. 200 tickets at \$25 each would net us \$4,000.

Are you having to wait 60, 90 or even 120 days to get paid?



**CASH FOR SMALL BUSINESSES**  
in 24 Hours!

- Contractor Mobilization & Invoice Financing
- Specialty Truck Financing
- Church Financing
- Medical Working Capital Loans
- SBA Loan Program
- Business Acquisition Financing
- Commercial Bridge Loans



**CALL**  
**(206) 684-9348**  
**OR VISIT**  
[WWW.DEVCORPCOMMERCIALFUNDING.COM](http://WWW.DEVCORPCOMMERCIALFUNDING.COM)




**Fresh, Good, and Fast!**

Ezell's Famous Chicken has been bringing Seattle its best fried chicken for over 20 years. With a recipe right out of America's South and a genuine dedication to quality.

**6 Convenient Locations**

Woodinville: 425-485-8960 17323 140th AVE. NE (140th & 175th)	South Seattle: 206-772-1925 11805 Renton AVE. South (Next to Skyway Bowl)
Renton: 425-228-9008 4575 NE 4th AVE (4th & Duvall)	Lynnwood: 425-673-4193 75531 196th SW (76th & 196th)
Central Seattle: 206-324-4141 501 23rd AVE (23rd & E. Jefferson)	Redmond Microsoft Redmond Campus Cafe 26 (Microsoft Employees Only)




**PLATINUM**


Serving diverse markets in Washington and California, Platinum Group fills the gaps for businesses, non-profits and public agencies by providing expertise, staffing and consultation services

253-988-4615 [WWW.PLATINUMBUSINESSGROUP.COM](http://WWW.PLATINUMBUSINESSGROUP.COM)

**Woodmen of the World/Omaha Woodmen Life Insurance Society**



**Zhalena L. Slaughter**  
Field Representative  
1819 Central Ave. S. Suite 143  
Kent, WA 98032  
Tel. 206.272.0627  
Fax: 253.520.0676  
[www.woodmen.com](http://www.woodmen.com)



**Banner Cross**  
Suite 2200  
U.S. Bank Center  
1420 Fifth Ave.  
Seattle, WA 98101

**Dr. Leon F. "Skip" Rowland**  
Chief Executive Officer

Educational,  
Human Resources & Leadership  
Management Development  
Consultants

Phone: (206) 227-7215  
Email: [skip@bannercross.com](mailto:skip@bannercross.com)

**Tabor 100 Empowering African American Business**

Tabor 100 is an association of business professionals that includes many of the top black-owned firms in Washington. Our monthly meetings and networking opportunities provide a rich venue for the business community to discuss topics of importance and make profitable connections.

Our goal is to empower African American businesses toward economic prominence by promoting educational excellence economic development and social equity.

[www.Tabor100.org](http://www.Tabor100.org)